

# Sarvodaya Development Finance PLC

**Key Fact Document** 

**Lease & Other Loans** 

# **Key Fact Document – Leasing**

Key Features and Nature of the product	Interest Rate and Penalty, Charges, Fees and Commission		Procedure to obtain product/service	Terms and Conditions	Documents Required to process a facility	Legal Provision
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While offering a wide range of lease products to different clientele ranging from individuals to SMEs and corporates, SDF views leasing as a crucial financial tool in the development finance for the	Four wheeler and machinery	Rs. 6,500/- or 1% of the facility amount (whichever is higher)	Customers can access branch or browse SDF official website for Lease applications and other documents.  Customer is required to provide	Eligibility Criteria;  Individual Any citizen of Sri Lanka or Residential Visa holder over 18 years of age,	<ol> <li>Duly completed lease application form</li> <li>Duly completed guarantor application form (If applicable)</li> <li>Pro forma Invoice, Quotation or Invoice – stating the details of the asset &amp; the</li> </ol>	Finance Leasing Act No 56 of 2000
country's SMEs and Agriculture sector.	Three Wheeler	Rs. 4,000/-	sufficient income justification documents and security offered	holding a valid National Identity Card / Driving License / Valid passport.	selling price by the seller of the asset.  4. Valuation Report from a registered	
These facilities will enable small businesses to acquire modern machinery, equipment and motor vehicles to develop	Two wheeler	Rs. 4,500/-	documents along with the duly filled application.	Corporate & Other Institutions  Corporate and other Institutions	Outside valuer Individual Customers	
their business enterprises.	Laptop	Rs. 1,750/-	A thorough credit evaluation will be	Corporate and other institutions registered in Sri Lanka.	Copy of NIC/Valid copy of the driving	
Small businesses, particularly in rural areas, do not have the financial strength to purchase their machinery and vehicle	RMV Charges	As per the Current tariff used by RMV	conducted by the Company in order to verify the repayment capacity of the customer.	General conditions stipulated by the company	license/Valid copy of the passport which carries the NIC number (All applicants and guarantors)	
requirements outright, and also find it difficult to access bank credit due to lack of formal business and financial records.  Therefore, SDF's leasing model adopts a	Collecting & Processing fee Stamp Duty	Rs, 2,150  1% from total receivable for Car/Jeep/ SUV/Dual purpose vehicles	Customers who intend to obtain a lease facility can reach our Customer Relationship Officers(CROs) via	Adherence of special conditions, pre effective and pre disbursement conditions	Income proof – (Salary Slips for last 03 months/Bank statement for last 6 months /other income proof documents such as bills & invoices for last 06	
uniquely flexible and customized process, where leasing facilities are granted by verifying the businesses physically and	CRIB charges Postage	Rs. 500 per person  Register post Rs. 500	hotline 1319 or nearest branch for further inquiries regarding the product.	The facilities will be available at the sole discretion of the company subject	months) 3. Proof of permanent residence. (Electricity bill / Water bill / Gramasewaka	
evaluating the repayment capacities.  In rural areas, SDF works closely with	-	Normal Post Rs. 250	Applicant should clearly establish the income and ability serve the monthly	to completion of all required documents and in line with the Company's credit evaluation criteria	certificate) 4. Business registration (If available)	
Sarvodaya Shramadhana Societies in villages, to meet the needs of village entrepreneurs. SDF leasing facilities are	Interest Rate  Effective Rate (ER) – Varies accord	ding to the past payment	rentals of the intended facility.  Credit disciplinary will be justified	Repayment Method	Corporate customers  1. Certificate of Incorporation	
also combined with many value-added support services that are delivered free of charge, such as marketing events and	records, repayment capacity & th Within the range of 20 % - 36 % p	e collateral offered as security.	based on the CRIB report of the applicant and spouse.	Equated instalments, structured or bullet payments according to a preagreed schedule with the customer	2. Business Registration Form 41/ Form 01, Form 13, Form 15, Form 18 & Form 20 (As Applicable) for Limited Liability	
knowledge sharing events.  SDF offers these leasing facilities targeting	4 % per month on the arrears am	ount		The Loan to Value (LTV) ratio will be in line with the CBSL guidelines.	Companies) 3. Address verification (Form 13) 4. Income proof (Management accounts or	
to uplift the standard of living by providing financial assistance for their income generating activities and through our wide spread branch network, we mainly focus	*From time to time, these charge	s are subject to change.		Rentals due date will be one month after the issuing of supplier agreement.	Financial statements for last 03 years, last 06 months Bank statements/Other income proof documents)	
on providing lease facilities for the village entrepreneurs and agricultural sector while contributing for the development of the Country.						

#### Key Fact Document – SME Loans

Key Features and Nature of the product	Interest Rate and Penal	ty, Charges, Fees and Commission	Procedure to obtain product/service	Terms and Conditions	Documents Required to process a facility	Legal Provision
Offered as a term loan facility for the			Customers can access branch or	Eligibility Criteria;	Duly completed loan application form	Debt recovery Act No.
SME sector as a short-term, medium	Documentation charg	res	browse SDF official website for SME		Duly completed guarantor application form	2 of 1990 and
term and a revolving loan to facilitate	Up to Rs. 100,000	Rs. 2,500	loan applications and other	Individual	(If applicable)	subsequent
the financial needs in improving the	Op to ks. 100,000	NS. 2,300	documents	Any citizen of Sri Lanka or Residential	In dividual Costo magne	amendments
businesses, especially, for working capital requirements, business	Over Rs.100,000	Rs. 3,000 or	Customer is required to provide	Visa holder over 18 years of age, holding a valid National Identity Card /	Individual Customers	
development, diversification and etc.		1% of the facility amount	sufficient income justification	Driving License / Valid passport.	1. Copy of NIC/Valid copy of the driving	Mortgage act No. 06
development, diversification and etc.		(Subject to a maximum charge of	documents and security offered	Corporate & Other Institutions	license/Valid copy of the passport which	of 1946 As amended
Through SDF's branch network		Rs. 250,000/-)	documents along with the duly filled		carries the NIC number	by Act No. 3 of 1990
scattered across the country, Company	Title Charges	Rs. 4,000	application	Corporate and other Institutions	2. Income proof – (Salary Slips for last 03	, , , , , , , , , , , , , , , , , , , ,
caters the financial requirements of	Legal	Rs.500		Corporate and other Institutions	months / Bank statement for last 6	Finance Business Act
Suburb and rural based entrepreneurs	Documentation		A thorough credit evaluation will be	registered in Sri Lanka.	months /other income proof documents	No 42 of 2011
as the spread of Branches has paved the	Mortgaged Bond		conducted by the company in order		such as bills & invoices for last 06 months)	NO 42 01 2011
way to penetrate the rural economy	Charges (Based on	1 % of the bond value	to verify the customer's repayment	General conditions stipulated by the	3. Proof of permanent residence (Electricity	Civil Procedure Code
well.	the value of the MB)		capacity	company	bill /Water bill / Gramasewaka certificate)	Civil Procedure Code
Especially in rural areas, SDF works	Caveat	Rs. 4,500	Customers who intend to apply for a	Adherence of special conditions, pre	4. Business registration (If the business is	
closely with Sarvodaya Shramadana	Rescheduled	Below Rs.1M – Rs.4000	SME Loan can reach our Customer	effective and pre disbursement	registered)	
Societies to meet the needs of village	facilities	Rs.1 M to 5 M – Rs.7500	Relationship Officers(CROs) via	conditions		
entrepreneurs. Accordingly, this		Rs.5 M to 10 M – Rs. 10,000 Above 10 M – 0.5 %	hotline 1319 or nearest branch for	The facilities will be available at the sale	Corporate customers	
product opens doors for the development of rural and suburban	Valuation Charges	Above 10 W = 0.3 %	further inquiries on the product	The facilities will be available at the sole discretion of the company subject to	<b>1.</b> Certificate of Incorporation.	
economy.	Valuation Charges			completion of all required documents	Identification proof (Business	
economy.	Up to 1M	Rs.100 per every Rs. 100,000		and in line with the Company's credit	Registration Form 41/ Form 01, Form 1,	
	1M to 10 M	Rs. 1,000 per every Rs. 1,000,000		evaluation criteria	Form 13, Form 15, Form 18 & Form 20 (As	
	10M to 20 M	Rs.600 per every Rs.1000,000			Applicable) for Limited Liability	
	20 M to 50 M	Rs.500 per every Rs. 1,000,000		Repayment Method	Companies)	
	50 M to 100 M	Rs.250 per every Rs. 1,000,000			2. Address verification (Form 13)	
	CRIB charges	Rs.500 per person		Equated instalments, structured or	3. Income proof (Management accounts or	
				bullet payments according to a pre-	Financial statements for last 03 years, last	
	Postage	Register post Rs.500		agreed schedule with the customer	06 months Bank statements/Other	
		Normal Post Rs.250		The Leave to Malue (LTM) watis will be in	income proof documents)	
				The Loan to Value (LTV) ratio will be in line with the CBSL guidelines.	Details of the Property to be mortgaged	
	Interest Rate			line with the CDSL guidelines.	Details of the Property to be mortgaged	
		ries according to the Past Payment		Rentals due date will be one month	<b>1.</b> Valuation report from SDF approved	
		acity & the Collateral offered as security.		after disbursing the facility.	valuer (Within 03 Months)	
	Within the range of 22 %	o - 20 ⁄o μ.a.		,	2. Title Report Prepared by a Panel Lawyer	
	Overdue Interest Rate				(Within 03 Months)	
	4 % per month on the A	rrears amount			3. Certified Copy of Property Deeds	
					4. Approved Building Plan (If applicable)	
	*From time to time, the	se charges are subject to change.			5. Certified Copy of Survey Plan (Approved	
					by Local Authority/ Within 10 Years)	
					<b>6.</b> Street line & Non- Vesting Certificate (Within 03 Months)	
					<b>7.</b> Certificate of Conformity (If commercial	
					building)	
					<b>8.</b> Permission Letters from Divisional	
					Secretariat or Other Applicable Authority	
					(If required)	
					<b>9.</b> Extracts of the Relevant Property for the	
					past 30 years	

# **Key Fact Document – Micro Business Loans / Micro Personal Loans**

Key Features and Nature of the product	Interest Rate and Penal	ty, Charges, Fees and Commission	Procedure to obtain product/service	Terms and Conditions	Documents Required to process a facility	Legal Provision
Business loans are offered to microscale entrepreneurs to meet working capital requirements and capital expenditure.	Record, Repayment Cap Rate of interest - Within <b>Overdue Interest Rate</b> 4 % per month on the A	Rs. 2500  Rs. 3,000 or 1% of the facility amount  1 % of the bond value  Below Rs.1M – Rs.4000  Rs.500 per person  Register post Rs.500 Normal Post Rs.250  ries according to the Past Payment acity & the Collateral offered as security. the range of 25 % - 28 % p.a	Customers can access branch or browse SDF official website for loan applications and other documents  Customer is required to provide sufficient income justification documents and security offered documents along with the duly filled application  A thorough credit evaluation will be conducted by the company in order to verify the customer's repayment capacity  Loan customers can reach our Customer Relationship  Officers(CROs) via hotline 1319 or nearest branch for further inquiries on the product	Individual Any citizen of Sri Lanka or Residential Visa holder over 18 years of age, holding a valid National Identity Card / Driving License / Valid passport. Corporate & Other Institutions  Corporate and other Institutions Corporate and other Institutions registered in Sri Lanka.  General conditions stipulated by the company  Adherence of special conditions, pre effective and pre disbursement conditions  The facilities will be available at the sole discretion of the company subject to completion of all required documents and in line with the Company's credit evaluation criteria  Repayment Method  Equated instalments, structured or bullet payments according to a preagreed schedule with the customer The Loan to Value (LTV) ratio will be in line with the CBSL guidelines. Rentals due date will be one month after disbursing the facility.	Duly completed loan application form Duly completed guarantor application form (If applicable)  Individual Customers  1. Copy of NIC/Valid copy of the driving license/Valid copy of the passport which carries the NIC number  2. Income proof — (Salary Slips for last 03 months / Bank statement for last 6 months / other income proof documents such as bills & invoices for last 06 months)  3. Proof of permanent residence (Electricity bill /Water bill / Gramasewaka certificate)  4. Business registration (If the business is registered)  Details of the Property to be mortgaged  1. Certified Copy of Property Deeds 2. Certified Copy of Survey Plan (Approved by Local Authority/ Within 10 Years) 3. Last Extract to confirm the ownership.	Debt recovery Act No. 2 of 1990 and subsequent amendments  Mortgage act No. 06 of 1946 As amended by Act No. 3 of 1990  Finance Business Act No 42 of 2011  Civil Procedure Code

# **Key Fact Document – Agriculture Loans**

Key Features and Nature of the product	Interest Rate and Penalty, Charges, Fees and Commission		Procedure to obtain product/service	Terms and Conditions	Documents Required to process a facility	Legal Provision
The Micro Agriculture Loan is proposed for the farmers who are engaged in the cultivating, i.e., Paddy, Corn, etc.  Proceeds of the loan facility to be used for the purpose of purchasing of fertilizer for Paddy and Corn cultivation.  A loan facility of Rs. 100,000/- is proposed for farmers who engaged in cultivating in lands in extent of two and half acres.	Record, Repayment Ca Rate of interest - Within Overdue Interest Rate 4 % per month on the A	Rs. 2500  Rs. 3,000 or 1% of the facility amount  Rs.500 per person  Register post Rs.500 Normal Post Rs.250  Aries according to the Past Payment pacity & the Collateral offered as security. In the range of 22 % p.a.	Customers can access branch or browse SDF official website for loan applications and other documents  Customer is required to provide sufficient income justification documents and security offered documents along with the duly filled application  A thorough credit evaluation will be conducted by the company in order to verify the customer's repayment capacity  Loan customers can reach our Customer Relationship Officers(CROs) via hotline 1319 or nearest branch for further inquiries on the product	Eligibility Criteria;  Individual Any citizen of Sri Lanka who is engaged in cultivation  General conditions stipulated by the company  Adherence of special conditions, pre effective and pre disbursement conditions  The facilities will be available at the sole discretion of the company subject to completion of all required documents and in line with the Company's credit evaluation criteria  Repayment Method  Bullet payments according to the harvesting cycle.  Rentals due date will according to the harvesting cycle.	Duly completed loan application form Duly completed guarantor application form (If applicable)  Individual Customers  1. Copy of NIC/Valid copy of the driving license/Valid copy of the passport which carries the NIC number. 2. Agriculture Society confirmation. 3. Proof of permanent residence (Electricity bill /Water bill / Gramasewaka certificate)  Details of the Property to be mortgaged 4. Certified Copy of Property Deeds 5. Certified Copy of Survey Plan (Approved by Local Authority/ Within 10 Years) 6. Last Extract to confirm the ownership	No 42 of 2011  Civil Procedure Code

# **Key Fact Document – Housing Loans**

Key Features and Nature of the	Interest Rate and Penalty, Charges, Fees and Commission		Procedure to obtain product/service	Terms and Conditions	Documents Required to process a facility	Legal Provision
Housing Loan facilities offered for construction of residential buildings, extensions, renovations, repairs and purchasing of residential properties.  This Product focuses on catering the housing requirements of the customers who dream to have their own house to live in.	Up to Rs. 100,000  Over Rs.100,000  Title Charges Legal Documentation Mortgaged Bond Charges (Based on the value of the MB)  Caveat Rescheduled facilities  Valuation Charges  Up to 1M 1M to 10 M 10M to 20 M 20 M to 50 M 50 M to 100 M  Crib charges  Postage  Interest Rate Effective Rate (ER) – Var Record, Repayment Cap Rate of Interest Rate 4 % per month on the ar	Rs. 2500  Rs. 3,000 or 1% of the facility amount (Subject to a maximum charge of Rs. 250,000/-)  Rs. 4,000 Rs.500  1 % of the bond value  Rs. 4,500  Below Rs.1M – Rs.4000 Rs.1 M to 5 M – Rs.7500 Rs.5 M to 10 M – Rs. 10,000 Above 10 M – 0.5 %  Rs.100 per every Rs. 1,000,000 Rs. 1,000 per every Rs. 1,000,000 Rs.600 per every Rs. 1,000,000 Rs.500 per every Rs. 1,000,000 Rs.500 per every Rs. 1,000,000 Rs.500 per person  Register post Rs.500 Normal Post Rs.250	Customers can access branch or browse SDF official website for loan applications and other documents  Customer is required to provide sufficient income justification documents and security offered documents along with the duly filled application  A thorough credit evaluation will be conducted by the company in order to verify the customer's repayment capacity  Loan customers can reach our Customer Relationship  Officers(CROs) via hotline 1319 or nearest branch for further inquiries on the product	Eligibility Criteria;  Individual Any citizen of Sri Lanka or Residential Visa holder over 18 years of age, holding a valid National Identity Card / Driving License / Valid passport. Corporate & Other Institutions  Corporate and other Institutions Corporate and other Institutions registered in Sri Lanka.  General conditions stipulated by the company  Adherence of special conditions, pre effective and pre disbursement conditions  The facilities will be available at the sole discretion of the company subject to completion of all required documents and in line with the Company's credit evaluation criteria  Repayment Method  Equated instalments, structured or bullet payments according to a preagreed schedule with the customer The Loan to Value (LTV) ratio will be in line with the CBSL guidelines. Rentals due date will be one month after disbursing the facility.	Individual Customers  1. Duly completed loan application form  2. Duly completed guarantor application form (If applicable)  3. Copy of NIC/Valid copy of the driving license/Valid copy of the passport which carries the NIC number (All applicants and guarantors)  4. Income proof – (Salary Slips for last 03 months/Bank statement for last 6 months / other income proof documents such as bills & invoices for last 06 months)  5. Proof of permanent residence (Electricity bill /Water bill / Gramasewaka certificate)  6. Business registration (If available)  Details of the Property to be mortgaged  1. Valuation report from SDF approved valuer (Within 03 Months)  2. Title Report Prepared by a Panel Lawyer (Within 03 Months)  3. Certified Copy of Property Deeds  4. Approved Building Plan (If applicable)  5. Certified Copy of Survey Plan (Approved by Local Authority/ Within 10 Years)  6. Street line & Non- Vesting Certificate (Within 03 Months)  7. Certificate of Conformity (If commercial building)  8. Permission Letters from Divisional Secretariat or Other Applicable Authority (If required)  9. Extracts of the Relevant Property for the past 30 years	Debt recovery Act No. 2 of 1990 an subsequent amendments  Mortgage act No. 0 of 1946 As amende by Act No. 3 of 1990  Finance Business Act No. 42 of 2011  Civil Procedure Code

# **Key Fact Document – Society Bulk Loans**

Key Features and Nature of the product	Interest Rate and Penalty, C	harges, Fees and Commission	Procedure to obtain product/service	Terms and Conditions	Documents Required to process a facility	Legal Provision
A dedicated and special product which provides bulk loans to Sarvodaya Shramadana Societies for onward lending to their individual members.  This product assists in uplifting the lives of the rural low income customers who are members of the Sarvodaya Shramadana Societies and help to propagate Sarvodaya values of self-sufficiency.	Record, Repayment Capacity Within the range of 20 - 23 %  Overdue Interest Rate 4 % per month on the arrear		Customers can access branch or browse SDF official website for loan applications and other documents  Customer is required to provide sufficient income justification documents and security offered documents along with the duly filled application  A thorough credit evaluation will be conducted by the company in order to verify the customer's repayment capacity  Loan customers can reach our Customer Relationship Officers(CROs) via hotline 1319 or nearest branch for further inquiries on the product	The Loan Amount will be based on the guidelines stipulated by the management of SDF with regard to Society Loans.  Eligibility Criteria;  Individual Any citizen of Sri Lanka or Residential Visa holder over 18 years of age, holding a valid National Identity Card / Driving License / Valid passport. Corporate & Other Institutions  Corporate and other Institutions Corporate and other Institutions registered in Sri Lanka.  General conditions stipulated by the company  Adherence of special conditions, pre effective and pre disbursement conditions  The facilities will be available at the sole discretion of the company subject to completion of all required documents and in line with the Company's credit evaluation criteria  Repayment Method  Equated instalments, structured or bullet payments according to a preagreed schedule with the customer	<ol> <li>From the Sarvodaya Shramadana Societies</li> <li>Registration of the society</li> <li>Management committee's consent to apply the loan</li> <li>Duly completed loan application form</li> <li>"Copy of NIC/Valid copy of the driving license/Valid copy of the passport which carries the NIC number</li> <li>Deposit Register</li> <li>Summary list of the end borrowers</li> <li>Register of loan apply members in SSS</li> <li>SSS recovery &amp; PAR report SSS Audit Report up to last financial year</li> </ol>	Debt recovery Act No. 2 of 1990 and subsequent amendments  Mortgage act No. 06 of 1946 As amended by Act No. 3 of 1990  Finance Business Act No 42 of 2011  Civil Procedure Code

# Key Fact Document – Gold Loans

Key Features and Nature of the product	Interest Rate and Penalty, Charges, Fees and Commission	Procedure to obtain product/service	Terms and Conditions	Documents Required to process a facility	Legal Provision
SDF gold loans, which is a quick and		Customers can access nearest	The Loan to Value (LTV) ratio will be in	Individual Customers	Mortgage act No. 06
easily accessible form of credit, is	Service charges	branch for Gold loan applications	line with the gold market price.		of 1946 As amended
available for both personal and	Gold Loan - 0.95%	and other documents.	Repayment: To be repaid with the	Identification proof – (NIC/DL/PP)	by Act No. 3 of 1990
business financing. However, SDF			stipulated period the Gold Loan facility		
emphasizes gold loans to support	Bank Redeem / Overpayment / Re-pawning / Business Gold Loan		was obtained		
businesses and provides concessionary	0.95%				
terms for this purpose.			The gold mixture of the article should		
	Interest Rate		not be less than 16 carat or 67% purity.		
The loan will be provided against the	Effective Rate (ER) Varies according to the past payment record,		Gold coins, gold biscuits, gold bars,		
gold articles of the customers' subject	repayment capacity & the collateral offered as security. Within		"Katty" or "moozed gold" also		
to the Loan to Value Ratio stipulated	the range of 22 % - 32 % p.a.		acceptable with utmost care and due		
by the regulator.			diligence		
	*From time to time, these charges are subject to change.				
Easy repayment schemes to select	, , , , , , , , , , , , , , , , , , , ,				
from 1, 3, 6 and 12 months.					

#### **Procedure for resolution of customer Complaints**

Our staff members are well trained to provide an efficient, friendly and prompt service to our customers. SDF respects its customers' right to receive efficient service at all times. However, if you experience a bad or poor service you could make your complaint either in writing or verbally with the following officers.

Mr. Ranapriya Fernando Mr. Kularuwan Gamage

Head of Credit Head of Operations & Administration
Sarvodaya Development Finance PLC
Sarvodaya Development Finance PLC
155, Dr. Danister de Silva Mawatha,
155, Dr. Danister de Silva Mawatha,

Colombo 08. Colombo 08. Tel – 0115444666 Tel – 0115444666

Email: ranapriyaf@sdf.lk Email: kularuwang@sdf.lk

Complaints submitted to the above officers will be acknowledged. Response with actions to be taken will be communicated to respective customers within 7 working days.

#### **Complaints & Grievances**

Please be advised that if any Customer of SDF has any reason to complain in regard to services rendered by SDF or has any dispute or grievance against SDF, he/she is kindly requested to contact the above two personnel, and they will take every effort to resolve the issue.

If such resolution is not up to your expectation or if the issue raised by you is not settled within 4 weeks, the services of an independent Financial Ombudsman are available for you to take your complaint to, for further details please ask an officer in the office you deal with or contact the office of Ombudsman direct. Contact details are as follows.

The Financial Ombudsman 143A, Vajira Road, Colombo 5.

Tel: 94 11 2595624 Fax: 94 11 259565

Email: fosril@sltnet.lk

#### **Disclosure**

SDF observe strict secrecy in respect of all transactions of the Customer with SDF subject to the provisions of the relevant acts & regulations.

#### Financial Transaction Reporting Act No.6 of 2006

Where SDF has reasonable grounds to suspect that any transaction may be related to the commission of any unlawful activity or any criminal offense, SDF shall report such transaction to the Financial Intelligence Unit under the provisions of section 7 of the Financial Transaction Reporting Act.No.6 of 2006.